



Briefing Note

Nevis Technologies Ltd

Purpose

Following discussion at the Partnership seeking expressions of interest to join the Nevis Technologies Ltd Board as a non Exec Board member, this paper seeks to provide members with information on Nevis Technologies Ltd.

Background

Nevis Technologies Ltd is a joint venture company that was formed between Ecebs Ltd and SPT back in 2011 to provide an ITSO compliant Smart Ticketing Solution <https://www.itso.org.uk/about-us/what-is-smart-ticketing/>

The company was formed following a robust procurement exercise to fulfil SPT's aspirations in relation to integrated and smart ticketing. The original vision for the company was to deliver a cashless, multi-modal, multi-operator transport card and introduce it on the Glasgow Subway. The vision has by and large been seen to fruition with smart ticketing having been implemented in the Subway and with other major transport operators.

As things stand, smart cards that are used on the Subway can also be used on Scotrail and with other Nevis customers, which is a step in the right direction to fulfilling SPT's multi-modal / multi-operator aspirations. It should be noted that the current system is not SPT's version of TfL's Oyster card as individual operator products need to be added to each card i.e. there is not a purse that is distributed to individual operators for journeys made.

Services Provided

Nevis ultimately provides a Smart Ticketing Solution, which allows either cash (Stored Travel Rights (STR)) or products (tickets) to be added to a smart card, which can then be presented to an operator at the time of travel. Nevis provides a range of products / services to fulfil this, but the two key products are the provision of a Host Operator or Processing System (HOPS) and Card Management System (CMS).

The HOPS is a key element of the overall Smart Ticketing Solution as it handles ITSO messaging, shell & product accounting and asset management functions. As well as providing a product license for the system to customers Nevis also provides Support and Maintenance and can also provide a Managed Service as well as hosting the system. The CMS allows customers and their associated cards to be managed and as with the HOPS the product is licensed with maintenance and support being provided.

Some of the other product / services include the sale of smart cards, provision of remote ticket downloads and consultancy support.

Although Nevis invoices the end customer for these products/ services the actual provision of service is provided by ECEBS (Nevis has no employees). ECEBS invoices Nevis for the services provided and in turn Nevis invoices the end customer.

Customers

Nevis's customers are currently Strathclyde Partnership for Transport, Abellio Scotrail, McGills Bus Services, Glasgow Smartzone and Lothian Buses.

Board Representation

The Nevis Technologies Limited Board should be represented by four SPT nominated Directors and five ECEBS / Visa appointed Directors. The board is currently represented by two Directors from SPT and three Directors from ECEBS / Visa. There are four Board meetings per annum.

Ownership

Nevis Technologies limited is owned 50.01% by Ecebs Ltd and 49.99% by SPT. The ultimate parent company of Ecebs Ltd is Visa inc.

Valerie Davidson
Chief Executive

6 June 2022